

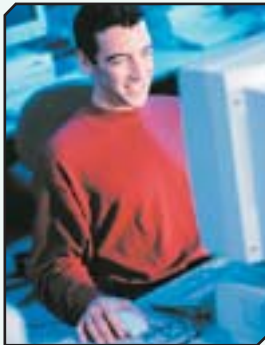
Real Estate Principles

The Rockwell Institute's online *Real Estate Principles* course is a graphic-rich, highly interactive educational presentation with more learning tools than any other license preparation course anywhere. It satisfies the educational requirements you need to complete before you can take the Salesperson's License Exam, and it provides an extremely solid foundation for your new career.

Online training from Rockwell will exceed your expectations. Here's why:



- The *Course Navigator* enables you to move quickly and easily to any point in the program. This is a very useful feature when you want to visit or revisit a topic for any reason - for example, to review, clarify, or confirm something you learned.
- *Animation* contributes greatly to the learning experience by allowing you to see ideas, concepts, and solutions in action.
- Thousands of *photographs and graphics* illustrate the concepts that are presented.
- *Pop-up Questions* are strategically placed throughout the course to give you a clearer picture of how a topic is likely to be tested on the license examination.
- *Challenge Exercises* have many different looks and a variety of formats: fill in the blank, matching terms and definitions, true or false, etc. They are designed to confirm your mastery of a topic before you proceed.
- A *500-page Textbook*, the same book used by many community colleges, is included with your tuition.



Course Requirements

- Pass the course final exam with a score of 70% or higher. The exam is 150 multiple choice questions with a 4.5 hour time limit. (Note: You are not allowed to use a calculator with printing capacity while taking the exam.)
- Complete all challenge exercises and quizzes with a passing score of 70% or higher.
- Spend at least 2½ weeks on the materials provided (required by the California DRE).
- A Certificate of Completion will be delivered to you within 15 days of successful completion of the course.
- The Rockwell Institute will maintain records for each student indefinitely, to allow for the preparation of a duplicate certificate upon request by a student.
- This offering is for an Internet-only course and final examination, and does not include the option of taking this course and final examination via the traditional correspondence method.



System Requirements

For good results, you'll need the following equipment (at minimum):

- IBM/PC or equivalent (no Macs)
- Sound Card
- Windows 95 or later
- 32 MB RAM
- 56k Modem

Price: \$195 (includes course and textbook)

When learning matters...choose Rockwell.

Registration and Refund Information

The Rockwell Institute is registered with the Bureau for Private Postsecondary and Vocational Education (#90285589) and will comply with the requirements and educational standards established by the State of California. In the event of any dispute concerning the terms of this agreement, in addition to any other legal remedies or relevant regulations, either party may seek the assistance of the state Attorney General's office. Prior to seeking such assistance, however, the parties shall attempt to exhaust all institutional grievance and appeals procedures.

Termination by Student - A student may terminate his/her enrollment and may be entitled to a refund, in whole or in part, as explained below. Termination must be done in writing and delivered to the Rockwell Institute in person or by certified mail.

Termination by School - The Rockwell Institute reserves the right to terminate a student's enrollment for nonpayment or for conduct that is considered inappropriate.

Effective Date of Agreement - The effective date of a student's registration agreement is the registration date, which is the date the tuition is paid. Payment is considered made when a check or cash, for part or all of the tuition, is received by the Rockwell Institute, or when the student pays with a credit card, in person, by phone, or online.

Refund Policy - A student is entitled to a full tuition refund if ALL of the following conditions have been met:

1. within 14 days of the student's registration date, Rockwell has received a written note canceling the student's registration and requesting a refund;
2. the student has not logged on to the online course; and
3. the textbook (if any) has been returned to Rockwell in an unused condition.

The refund will not be paid until the written refund request and the returned textbook (if any) have been received by Rockwell. Course materials other than a textbook do not need to be returned. Return shipping will be at the student's expense. The refund will be paid within 30 days of receipt of the written refund request and returned textbook (if any).

No refund request (partial or full) will be considered:

- after the student has logged onto the online course, or
- any later than 14 days after the student's registration date.

Here is an example of how the refund policy would apply: Student X registers for a class on April 4. She receives her course materials in the mail on April 8. On April 9, she changes her mind about taking the course and mails back the course materials and a written request for a refund. Rockwell receives the written request and materials on April 12. This is within the 14-day time period, and Student X is entitled to her refund.

Satisfactory Completion - A student has satisfactorily completed a course when he/she has attended for the necessary number of hours and, when required, passed an examination approved by the Department of Real Estate. A student must complete any course within six months of the effective date of the registration agreement as defined above.